

VIETNAM DAILY

September 25, 2023

[Market Commentary]

The stock market collapsed with reduced liquidity

[Futures/ETFs]

Futures decreased in line with the underlying market

[Market Movers]

MWG, PDR

	Index	Chg (%, bp)
Ho Chi Minh	1,153.20	-3.34
VN30	1,159.94	-3.15
VN30 futures	1,162.50	-2.52
Hanoi	231.50	-4.79
HNX30	472.60	-7.55
UPCoM	88.70	-2.27
USD/VND	24,377	+0.18
10-yr govt bond (%)	2.61	+2
Overnight rate (%)	0.18	+5
Oil (WTI, \$)	90.66	+0.70
Gold (LME, \$)	1,921.73	-0.18



Market Commentary

VNIndex 1,153.20P (-3.34%)
Volume (mn shrs) 916.5 (-25.7%)
Value (U\$mn) 963.8 (-27.5%)

HNXIndex 231.50P (-4.79%)
Volume (mn shrs) 130.4 (-26.5%)
Value (U\$mn) 97.2 (-29.3%)

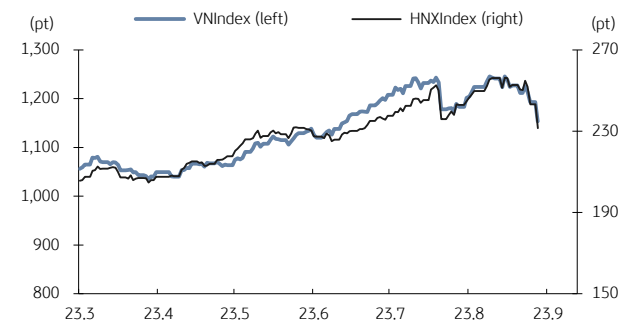
UPCoM 88.70P (-2.27%)
Volume (mn shrs) 70.1 (-35.1%)
Value (U\$mn) 44.3 (-17.8%)

Net foreign buy (U\$mn) +33.4

The stock market collapsed with reduced liquidity. Foreign investors were net buyers, focusing on Hoa Phat Group (HPG, -4.76%), Binh Son Refinery (BSR, +0.95%), and SSI Securities (SSI, -6.9%).

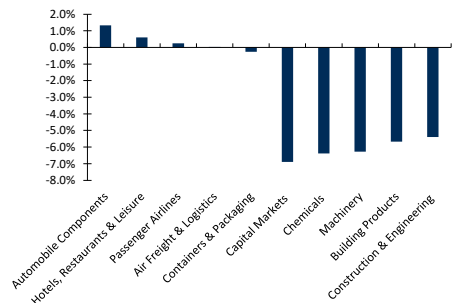
Average steel price for delivery in January 2024 on the Shanghai Exchange slipped CNY42 to CNY3,731/ton this morning. Steel shares like Nam Kim Steel (NKG, -6.95%) and Hoa Sen Group (HSG, -6.96%) saw deep corrections today. Domestic fertilizer prices are expected to increase, following the fluctuations of the world fertilizer market given China restricting fertilizer exports and Russia suspending price incentives for fertilizers exported to India. Fertilizer traders such as PV Ca Mau Fertilizer (DCM, -6.53%) and PV Fertilizer & Chemicals Corp (DPM, -4.01%) traded lower prices.

VN Index & HNX Index



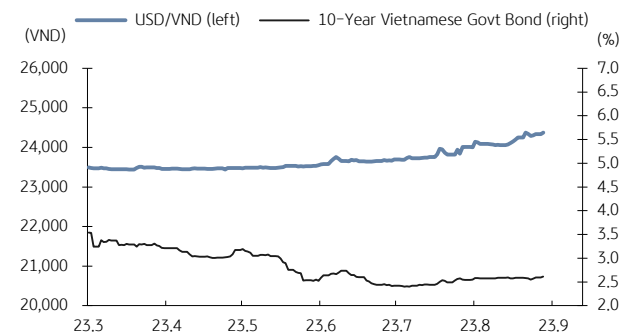
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



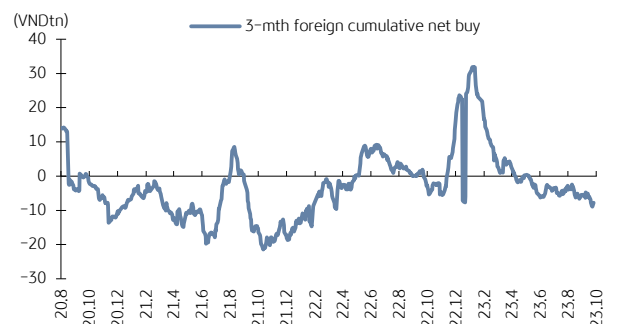
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



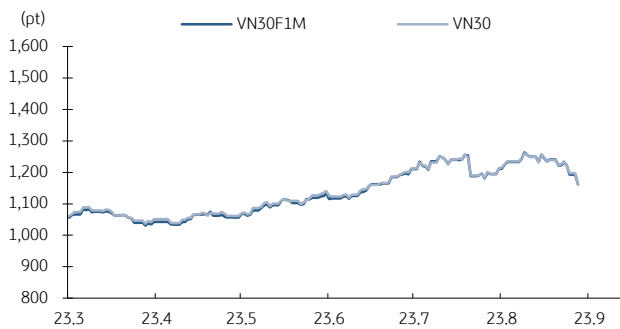
Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	1,159.94P (-3.15%)
VN30 futures	1,162.5P (-2.52%)
Open	1,186.1P
High	1,195.7P
Low	1,162.0P
Contracts	236,556 (-27.6%)

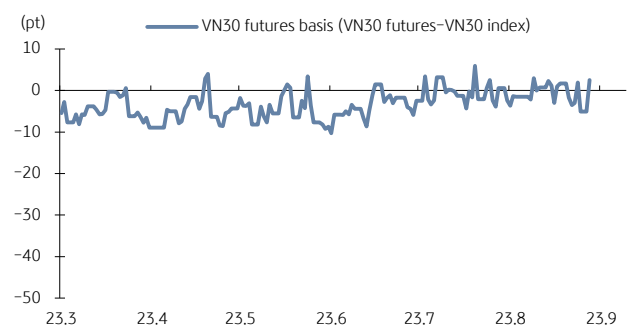
Futures decreased in line with the underlying market. The basis opened at -9.68bps and then peaked at 3.91bps before closing at 2.56bps. Trading volumes were lighter.

VN30 futures & VN30 index



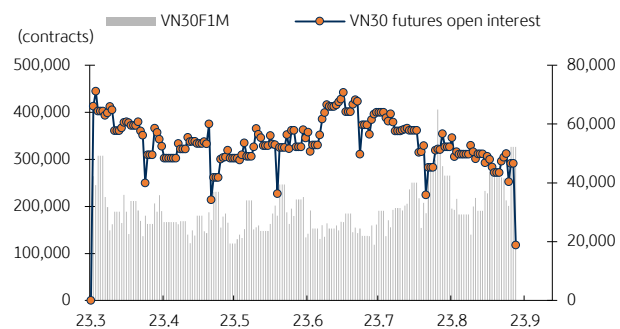
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



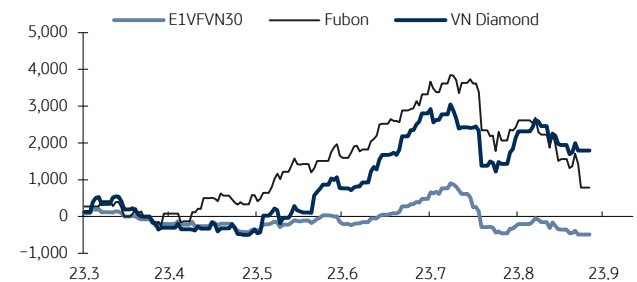
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

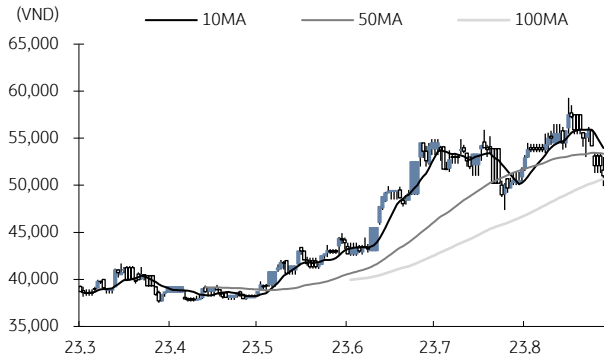
Vietnam ETFs – Changes in Fund Total Asset



Source: FiinPro, KB Securities Vietnam

Market Movers

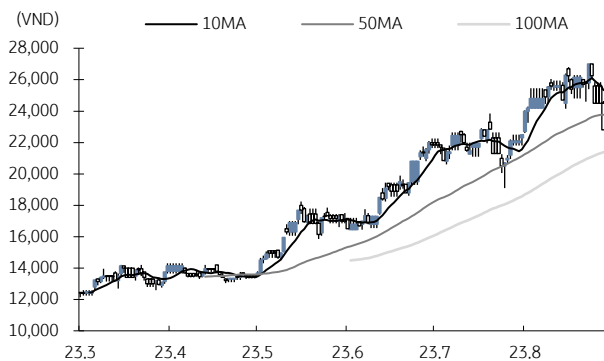
Mobileworld (MWG)



Source: Bloomberg, KB Securities Vietnam

- MWG closed down 2.11% to VND51,000.
- MWG's 8M23 net revenue reached VND76,455 billion (-17% YoY), reaching 57% of the full-year target. Sales from The gioi Di dong and Dien may Xanh dropped 25% YoY to VND55,100 while the Bach hoa Xanh chain brought in VND19,400 billion VND, (+10% YoY). This is the fourth consecutive month in 2023 that revenue from Bach hoa Xanh surpasses The gioi Di dong.

Phat Dat Real Estate (PDR)



Source: Bloomberg, KB Securities Vietnam

- PDR closed down 6.94% to VND22,800.
- PDR reported the results of buying back all bonds (code PDRH2123006) to the Ho Chi Minh City Stock Exchange and the State Securities Commission. Accordingly, the real estate company redeemed all VND135 billion of outstanding bonds issued on September 24, 2021 for a total value of VND270 billion. These are two-year bonds and offer an annual coupon of 13%.

KBSV Model Portfolio

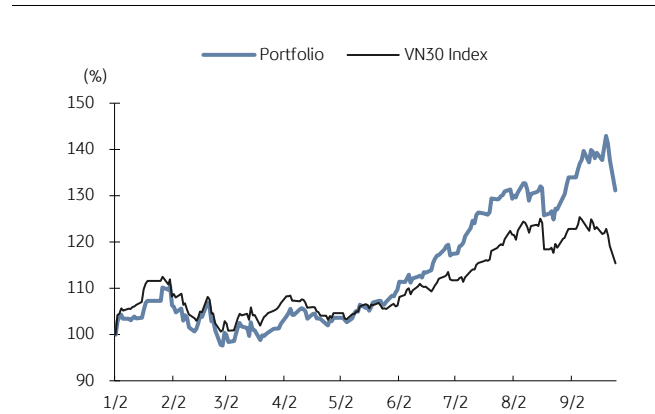
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-3.15%	-4.78%
Cum. return	15.40%	31.14%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/09/25	Tăng/giảm trong phiên (%)	Cumulative return (%)	Main investment catalysts
Marinetime Bank (MSB)	23/09/05	13,500	-6.3%	-9.4%	<ul style="list-style-type: none"> - Cumulative NIM for last 4Q reached 4.26% thanks to favourable CASA and lending interest rates - Total credit growth is 13.2%YTD, outperforming the industry growth rate of 2.06% - Expected credit growth in 2023 to reach 17-20%
PC1 Group (PC1)	23/08/01	28,600	-6.8%	2.5%	<ul style="list-style-type: none"> - EPC and industrial production segments in 2H2023 will be improved thanks to Power Plan VIII - New contributions from Nickel mines and industrial parks will offset reduced profits from the remaining segments
FPT Corp (FPT)	19/12/31	94,300	-2.5%	195.2%	<ul style="list-style-type: none"> - Positive business results in 7M, achieving the growth target of 18%- 20% in 2023 is feasible - Benefit from the digital transformation trend, as well as technology growth in the US and Japan - The investment education segment maintains a high and stable growth rate
PV Drilling (PVD)	23/08/01	24,000	-5.7%	-5.9%	<ul style="list-style-type: none"> - Demand for rig rental increased sharply while supply tightened - Expectation of improvement in JU rig freight rates - Expect the domestic E&P market to be more vibrant from 2024
Dabaco (DBC)	23/09/05	22,150	-6.9%	-10.9%	<ul style="list-style-type: none"> - Pork price will continue to recover to around 65-68,000 VND/kg in the second half of the year - Input material prices often tend to decrease during El Nino, helping LNG margins improve - Expectation to record a profit of 150 billion VND from the Parkview project
TNG Inv. & Trading (TNG)	23/09/05	19,900	-10.0%	-1.5%	<ul style="list-style-type: none"> - Achieved positive business results in the first 7 months with expected growth of 18%- 20% in 2023 - Benefit from technology growth in key markets (USA, Japan) - The investment education segment maintains a high and stable growth rate
Hai An Transport (HAH)	23/09/05	36,000	-5.8%	0.7%	<ul style="list-style-type: none"> - The decline in freight rates will slow down and revenue from the fleet will continue to maintain - Proposal to adjust the floor price of loading and unloading services at the port to increase by 10% - HAH is investing in 3 new ships with a total expected investment capital of up to 2,000 billion VND
Phu Nhuan Jewelry (PNJ)	19/12/31	79,800	-1.5%	23.7%	<ul style="list-style-type: none"> - Business results recover thanks to: (1) wedding, holiday season; and (2) purchasing power recover - GPM improved thanks to changing commodity structure and inventory management efficiency - Valuation is fair as the price has reflected the expectation of decelerating business results
Binh Son Refinery (BSR)	23/08/01	21,200	1.4%	9.3%	<ul style="list-style-type: none"> - The crack spread in the world can be improved when China and the US enter the peak season - Plan to postpone plant maintenance helps revenue and NPAT increase sharply - STB has enough profit space to make provisions for VAMC bonds as planned.
Sacombank (STB)	23/08/01	31,650	-3.8%	9.3%	<ul style="list-style-type: none"> - STB benefited from (1) the moves to reduce the interest rate; (2) Improved liquidity - STB is in the group with the lowest bad debt ratio and group 2 debt decreased in 1Q2023 - STB has enough profit margin to make provision for VAMC bonds as planned.

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
HPG	-4.8%	25.1%	109.5
SSI	-6.9%	43.4%	102.2
VHM	-2.1%	24.2%	83.4
VNM	0.1%	55.1%	69.6
VCB	0.0%	23.5%	59.6
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
MSN	-6.8%	29.8%	-32.1
STB	-3.8%	22.6%	-26.7
PVT	-6.9%	12.7%	-22.8
DGC	-6.9%	14.9%	-19.9
VCI	-7.0%	24.5%	-18.8

Source: FinPro, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
PVS	-4.6%	20.3%	7.6
IDC	-5.3%	1.2%	6.1
TNG	-10.0%	20.0%	4.4
BVS	-7.5%	8.2%	1.4
CEO	-9.6%	4.5%	1.2
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
PVI	-3.0%	59.6%	-3.4
NVB	-5.8%	7.7%	-1.0
VCS	-4.1%	2.9%	-0.8
SHS	-9.6%	11.5%	-0.4
DTD	-9.8%	2.0%	-0.2

Source: FinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Hotels, Restaurants & Leisure	0.9%	AST, VNG, DSN, DAH
Household Durables	0.4%	TTF, GDT, EVE, SAV
Air Freight & Logistics	-0.4%	TMS, SCS, STG, ASG
Marine Transportation	-1.0%	VSC, VOS, SKG, VTO
Passenger Airlines	-1.1%	VJC, HVN
Top 5 worst performers	Chg (%)	Key stocks
Capital Markets	-14.5%	SSI, VND, HCM, VCI
Construction & Engineering	-8.5%	DIG, HDG, VCG, PC1
Machinery	-6.7%	TCH, HHS, SRF, SHA
Real Estate Management & Development	-6.3%	VHM, VIC, NVL, BCM
Metals & Mining	-6.0%	HPG, HSG, NKG, KSB

Source: Bloomberg, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Chemicals	13.4%	GVR, DGC, DPM, DCM
IT Services	8.6%	FPT, CMG, ELC
Gas Utilities	7.0%	GAS, PGD, PMG
Automobile Components	5.6%	DRC, CSM, PAC, TNC
Electrical Equipment	5.0%	GEX, SAM, CAV, RAL
Top 5 worst performers	Chg (%)	Key stocks
Real Estate Management & Development	-15.0%	VHM, VIC, NVL, BCM
Electric Utilities	-7.6%	PGV, NT2, PPC, TTA
Insurance	-6.9%	BVH, MIG, BIC, BMI
Trading Companies & Distributors	-3.2%	VPG, TSC, BTT, TNA
Independent Power and Renewable Electricity Producers	-3.0%	POW, VSH, GEG, TMP

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%-1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16,170)	1,000,853 (41.4)	22.5	52.3	58.9	14.7	2.9	2.9	1.6	1.5	-7.0	-12.3	-26.8	-13.6
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	402,648 (16.7)	26.6	5.7	5.3	35.9	21.3	19.4	1.2	1.0	-2.1	-4.0	-13.1	-2.1
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	142,161 (5.9)	17.8	14.5	13.6	-7.6	11.8	11.5	1.6	1.5	-2.9	-4.0	-7.3	1.1
	NVL	NOVALAND INVESTM	45,853	86,712 (3,768)	942,697 (39.0)	31.3	-	-	6.7	-3.8	-0.7	0.9	0.9	-6.9	-10.7	-16.5	15.7
	KDH	KHANGDIEN HOUSE	28,347	19,167 (833)	56,472 (2.3)	11.6	23.5	21.0	13.7	8.2	8.2	1.7	1.7	-4.5	-8.7	-8.8	18.9
	DXG	DATXANH GROUP	21,130	12,594 (547)	497,013 (20.6)	13.9	34.7	36.9	-	3.7	3.4	1.2	1.2	-7.0	-13.1	-8.1	51.4
Banks	VCB	BANK FOR FOREIGN	67,686	378,305 (16,441)	137,952 (5.7)	6.3	15.1	12.7	11.7	22.7	21.3	2.9	2.3	0.0	0.6	3.6	31.8
	BID	BANK FOR INVESTM	34,507	174,556 (7,586)	57,147 (2.4)	12.7	11.4	9.1	-5.3	19.6	19.8	2.0	1.6	-2.1	-1.4	-0.2	16.8
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	195,721 (8.1)	0.0	6.2	4.9	14.3	15.1	16.5	0.9	0.7	-3.5	-3.8	-2.5	26.9
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	211,726 (8.8)	1.4	8.4	6.9	50.3	16.8	17.5	1.1	1.0	-5.8	-7.0	-4.3	9.4
	VPB	VIETNAM PROSPERI	15,296	101,381 (4,406)	402,100 (16.6)	0.0	9.9	7.6	18.8	11.7	12.5	1.2	1.1	-4.0	-7.9	1.0	14.0
	MBB	MILITARY COMMERC	14,063	73,327 (3,187)	256,284 (10.6)	0.0	4.7	4.0	14.6	22.5	22.7	1.0	0.8	-3.2	-5.5	0.0	21.7
	HDB	HDBANK	14,191	40,641 (1,766)	115,123 (4.8)	4.2	6.0	4.2	23.3	20.3	24.0	1.1	0.9	-0.9	-1.1	7.1	25.5
	STB	SACOMBANK	18,600	33,548 (1,458)	738,875 (30.5)	14.0	8.0	5.2	26.5	18.8	23.5	1.3	1.0	-3.8	-2.9	1.8	40.7
	TPB	TIEN PHONG COMME	14,821	28,732 (1,249)	169,343 (7.0)	0.0	6.8	5.7	37.4	19.6	19.7	1.1	0.9	-3.0	-5.0	-4.5	19.0
	EIB	VIETNAM EXPORT-I	13,065	22,745 (988)	209,382 (8.7)	0.2	-	-	27.3	-	-	-	-	-	-6.9	-9.3	-10.3
Insurance	BVH	BAOVIET HOLDING	61,900	45,950 (1,997)	32,221 (1.3)	21.0	16.5	15.7	15.8	9.3	9.4	1.5	1.4	-3.2	-5.8	-6.0	-9.4
	BMI	BAOMINH INSURANC	22,250	2,439 (106)	5,230 (0.2)	14.2	-	-	9.1	13.4	-	-	-	-6.9	-8.9	-9.9	17.0
Securities	SSI	SSI SECURITIES C	20,676	19,947 (867)	1,047,172 (43.3)	55.4	25.6	20.8	-3.2	8.1	9.7	2.0	2.0	-6.9	-15.0	-5.7	71.5
	VCI	VIETCAP	21,154	9,108 (396)	259,802 (10.7)	71.9	25.8	19.2	-4.0	10.5	13.6	2.7	2.5	-7.0	-14.6	-6.5	75.3
	HCM	HOCHI MINH CITY	22,265	8,907 (387)	300,849 (12.4)	52.4	-	-	-19.0	-	-	-	-	-6.9	-14.3	-0.8	48.3
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	727,007 (30.1)	27.2	21.9	16.3	36.3	7.9	10.2	1.7	1.6	-6.9	-14.5	-3.9	55.6
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	266,247 (11.0)	42.1	18.9	16.1	4.0	28.9	31.8	5.4	5.5	0.1	-1.6	3.6	2.0
	SAB	SAIGON BEER ALCO	96,250	123,447 (5,365)	55,852 (2.3)	36.9	21.2	19.2	7.3	19.4	19.7	3.8	3.4	-3.3	-5.9	-2.7	-8.9
	MSN	MASANGROUP CORP	79,250	111,712 (4,855)	156,219 (6.5)	16.5	50.6	28.6	-51.9	9.6	12.0	3.6	4.0	-6.8	-10.4	-11.8	-24.4
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	14,332 (0.6)	48.8	-	-	-	-	-	-	-	-4.1	-5.1	-7.5	-11.1
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	96,489 (4.0)	11.0	56.2	25.8	-88.5	6.4	13.2	3.4	2.9	0.4	-0.8	1.0	-10.5
	GMD	GEMADEPT CORP	33,100	9,976 (434)	124,044 (5.1)	10.8	8.9	16.1	-57.0	30.4	12.6	2.1	1.9	-6.1	-4.9	8.7	32.4
	CII	HOCHI MINH CITY	22,600	5,398 (235)	281,327 (11.6)	38.4	39.1	25.0	65.7	2.4	3.8	0.9	1.0	-6.9	-13.4	-5.1	52.3
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	#N/A (#N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	-
	GEX	GELEXGROUP JSC	15,802	10,411 (452)	679,571 (28.1)	37.7	-	-	-14.4	-	-	-	-	-6.8	-12.5	-5.9	66.1
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	67,905 (2.8)	3.6	15.4	19.3	-52.4	4.0	1.8	0.6	0.6	-6.9	-10.0	2.1	93.6
	REE	REE	45,066	18,419 (800)	49,658 (2.1)	0.0	9.3	8.2	-4.5	14.7	15.2	1.3	1.2	-2.7	-1.1	0.5	-0.6

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	P/E (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	75,083	172,447 (7,494)	62,442 (2.6)	46.1	15.9	15.0	-17.5	18.9	16.6	3.1	2.9	-1.5	-1.5	5.9	5.8
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	25,831 (1.1)	31.4	11.8	9.5	-10.5	13.4	16.4	1.6	1.5	-3.4	-4.9	-8.4	-12.7
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	2,680 (0.1)	34.1	16.2	9.1	-5.1	5.9	10.3	0.9	0.9	-1.8	-3.8	1.4	10.7
Materials	HPG	HOA PHAT GRP JSC	24,986	145,287 (6,314)	896,294 (37.1)	18.0	19.4	11.6	21.9	7.4	12.0	1.5	1.3	-4.8	-5.8	0.2	44.4
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	170,263 (7.0)	36.5	10.6	8.0	-0.5	9.9	13.6	1.1	1.1	-4.0	-6.5	2.4	-16.3
	DCM	PETROCA MAU FER	13,650	7,226 (314)	184,733 (7.6)	46.5	12.4	8.0	-4.5	12.0	17.6	1.4	1.3	-6.5	-6.5	-3.1	18.9
	HSG	HOA SEN GROUP	18,314	11,063 (481)	326,348 (13.5)	38.9	-	20.0	67.9	1.3	6.0	1.1	1.1	-7.0	-8.0	7.8	78.8
	AAA	ANPHAT BIOPLAST	12,864	3,138 (136)	70,281 (2.9)	97.2	-	-	17.2	-	-	-	-	-7.0	-7.4	-9.2	40.3
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	44,239 (1.8)	4.6	15.6	14.0	-51.0	12.6	12.4	1.8	1.7	-4.2	-5.3	-0.1	18.3
	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	126,797 (5.2)	39.9	33.6	20.4	-11.9	4.4	7.3	0.9	0.9	-5.7	-9.9	-2.6	34.5
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	131,448 (5.4)	35.9	9.3	8.8	2.2	15.0	14.2	1.3	1.2	-6.9	1.5	21.7	19.8
Consumer discretionary	MWG	MOBILEWORLD INV	46,500	65,024 (2,826)	441,173 (18.2)	0.0	60.9	17.5	14.4	2.8	17.0	3.1	2.8	-2.1	-7.3	1.0	18.9
	PNJ	PHU NHUAN JEWELR	65,625	19,895 (865)	55,982 (2.3)	0.0	14.8	12.7	2.4	20.3	21.1	2.8	2.5	-1.5	-2.1	1.9	-11.2
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	897 (0.0)	70.6	-	-	-	-	-	-	-	-6.3	-8.4	-5.9	34.7
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	87,690 (3.6)	30.3	-	24.0	-75.2	0.6	18.5	5.4	4.5	-2.8	0.0	12.3	44.2
Healthcare	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	26,901 (1.1)	34.6	13.1	16.3	41.2	15.2	12.2	1.9	1.9	-6.9	-5.4	-1.2	20.6
	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	4,212 (0.2)	45.4	13.4	12.5	10.7	25.4	23.8	3.1	2.6	-1.6	-2.0	0.3	36.6
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	-
IT	FPT	FPT CORP	49,275	61,301 (2,664)	270,256 (11.2)	0.0	19.9	16.1	15.5	27.2	28.7	6.1	5.1	-2.5	-2.7	4.1	41.0

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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